



**Good** Finance

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# Challenge

They are converting a vacant bank building in the town into a community arts centre to include a 63-seat cinema, a café/bar and various multi purpose rooms for art galleries, exhibition areas, meeting rooms, training rooms, dance studio and rehearsal rooms.

#### **Revenue model**

Most of the income will come from the cinema and café/bar with the paying customer being the local individuals but facilities will be provided for businesses as well.

Broadly they have £170k in grants with most from Telford & Wrekin Council, £70k in SITR loans, £40k in shares (around £5k through SITR) £50k in a legacy, & c£30k in retained profits and other income.

### Impact

The money has enabled them to lease the building and to carry out a substantial amount of the development work. They anticipate we will need a further 150k – 250k to finance the completion of the work and we see SITR as our preferred way to raise the additional funds.

## **Key Statistics**

#### Duration: 5 Years

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- **Cost of capital:** 2.25%
- **Turnover:** £192,670
- **Investment:** £150,000
- Product type: Unsecured loan, blended, SITR + Community shares