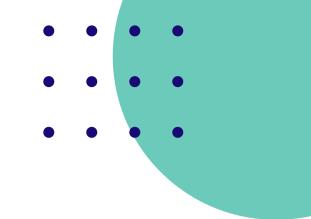
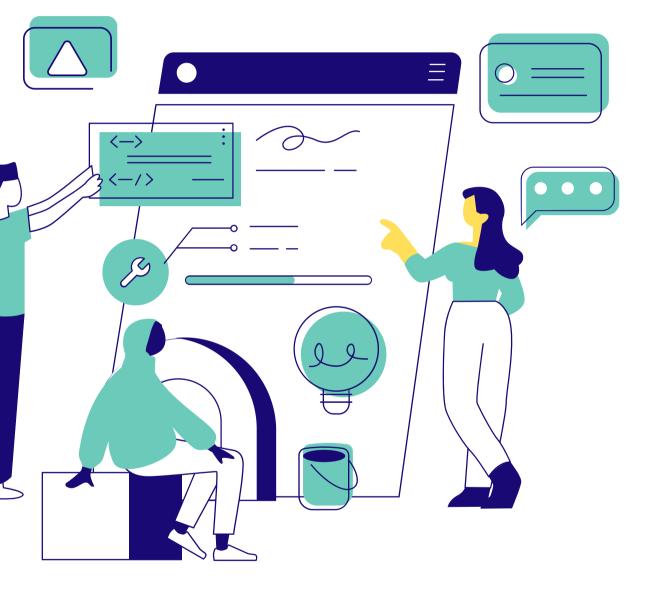


IS IT RIGHT FOR US?

Analysis of the Good Finance diagnostic tool data from the last 6 years.



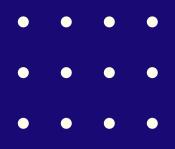




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The Good Finance diagnostic tool is a 2-3 quiz that enables charities and social enterprises to determine if social investment could be right for their organisation and if so, which type of product.

We've explore data collected from over 6,000 submissions to the quiz questions since 2017.

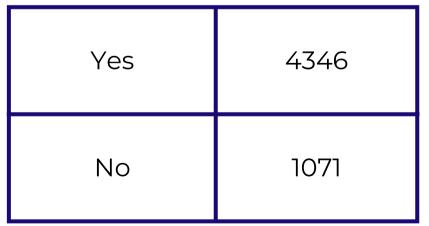


What is the Good diagnostic tool?



Is social investment right for your organisation?

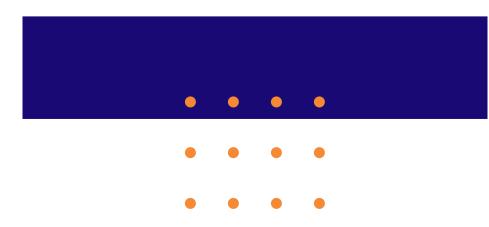


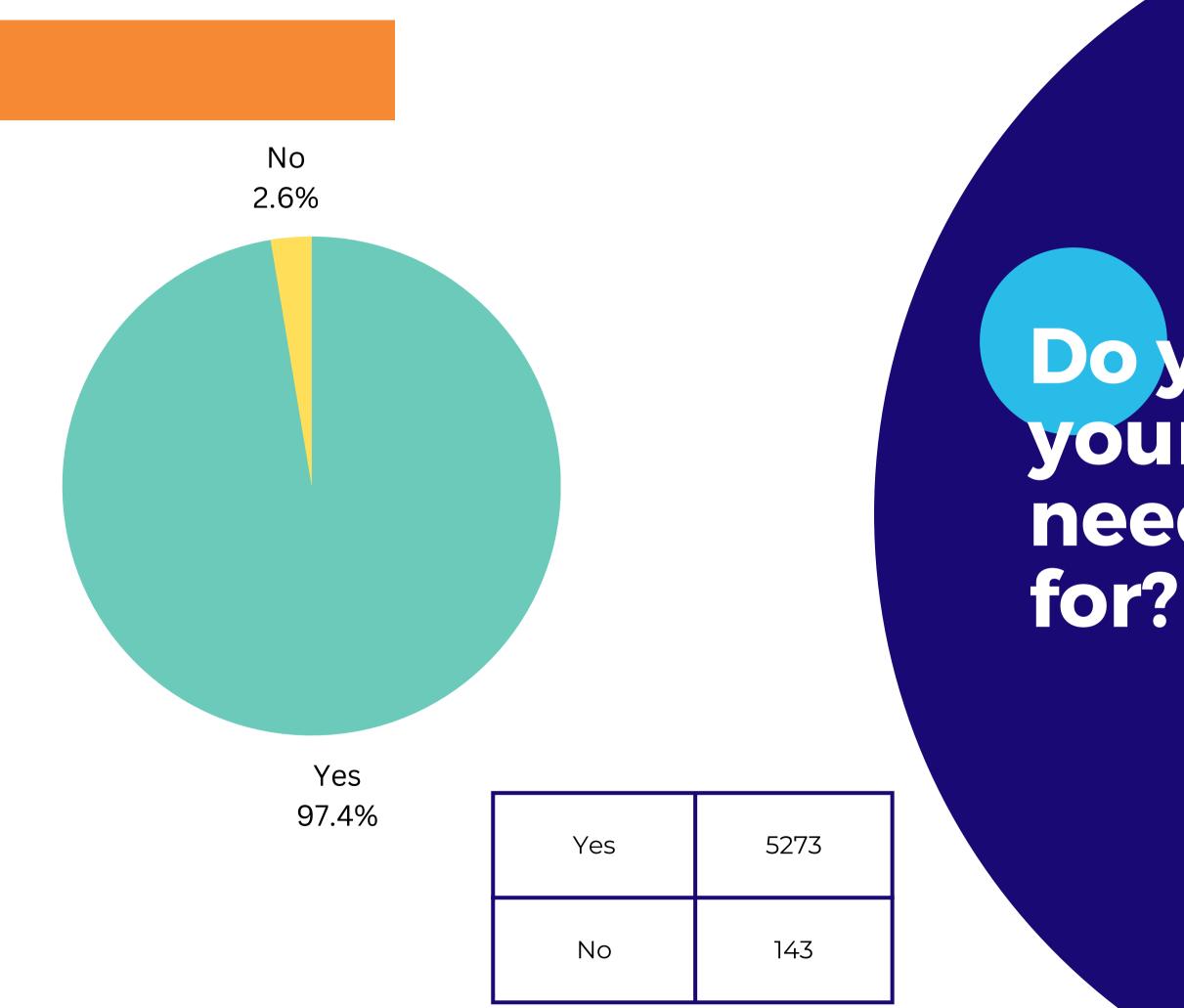


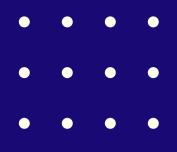
No 19.8%



80.2%







Do you know what your organisation needs the money for?

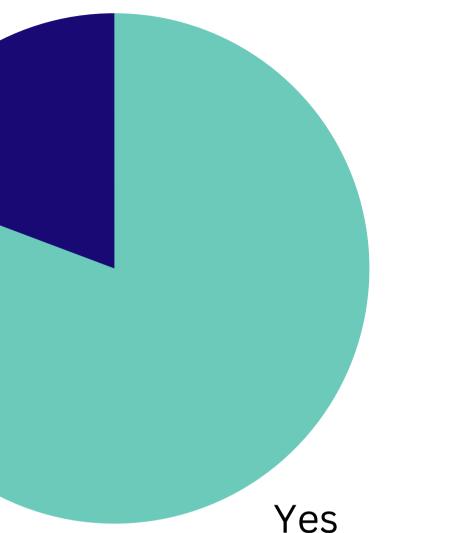


No 19.3%

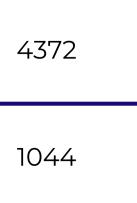
Do you know where the income to repay the investment will come from?

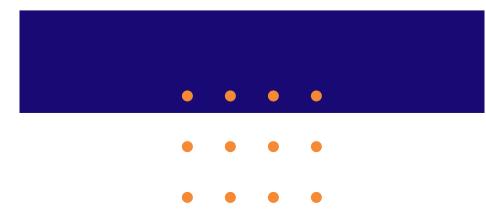


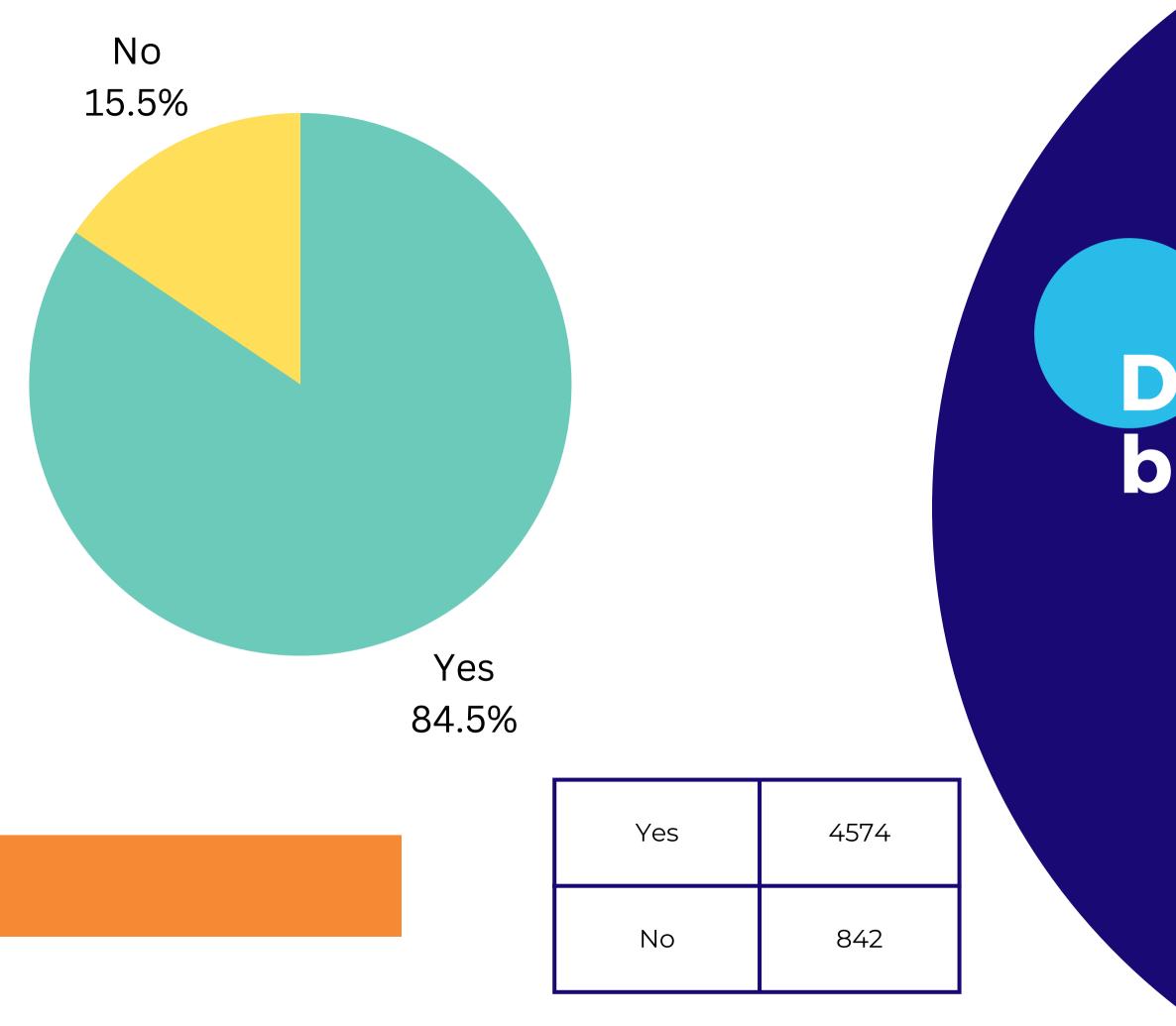
Yes	
No	

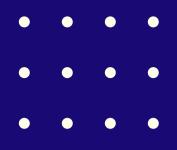


80.7%







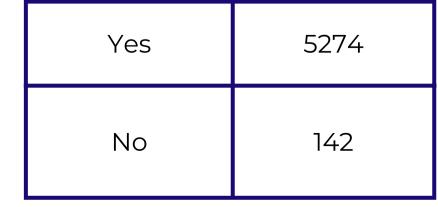


Do you have a business plan?



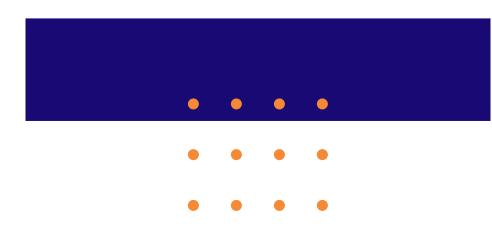
Do you know what social impact your organisation is trying to achieve with investment?

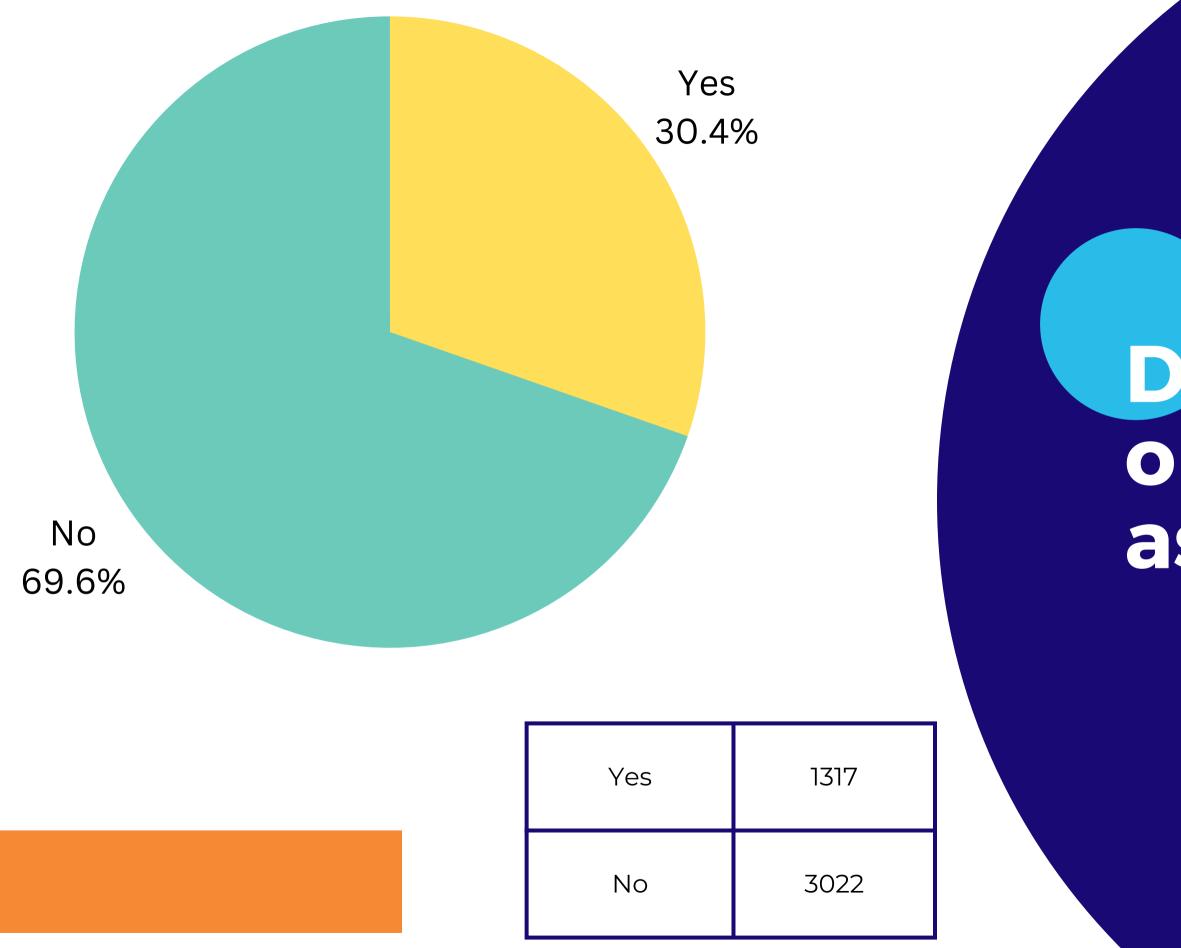


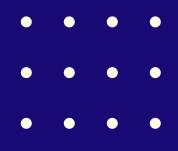


No 2.6%

> Yes 97.4%







Does your organisation have assets?



• • •

- • •
- •
- •

What is the legal structure of your organisation?



Leg

Charity

Charitable Inc

Commur

C.I.C. Lim

C.I.C. Li

C.I.C. Publ

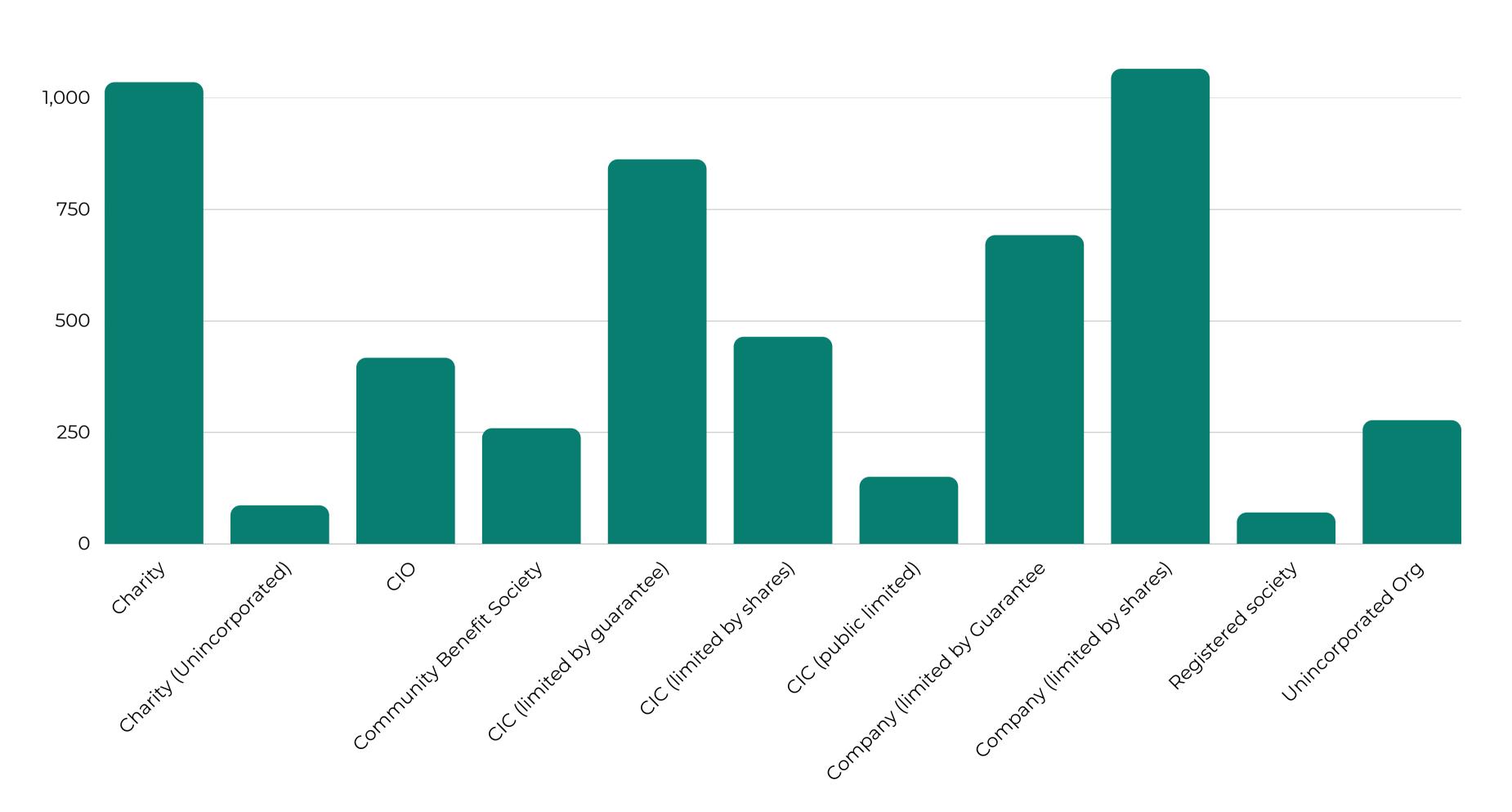
Company L

Company

Regi

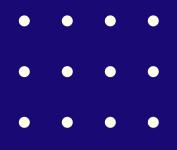
Unincorpo

al structure	#
Charity	1035
(Unincorporated)	86
corporated Organisation	417
nity Benefit Society	259
nited by Guarantee	862
imited by Shares	464
lic Limited Company	150
Limited by Guarantee	692
y Limited by Shares	1065
istered Society	70
orated Organisation	277

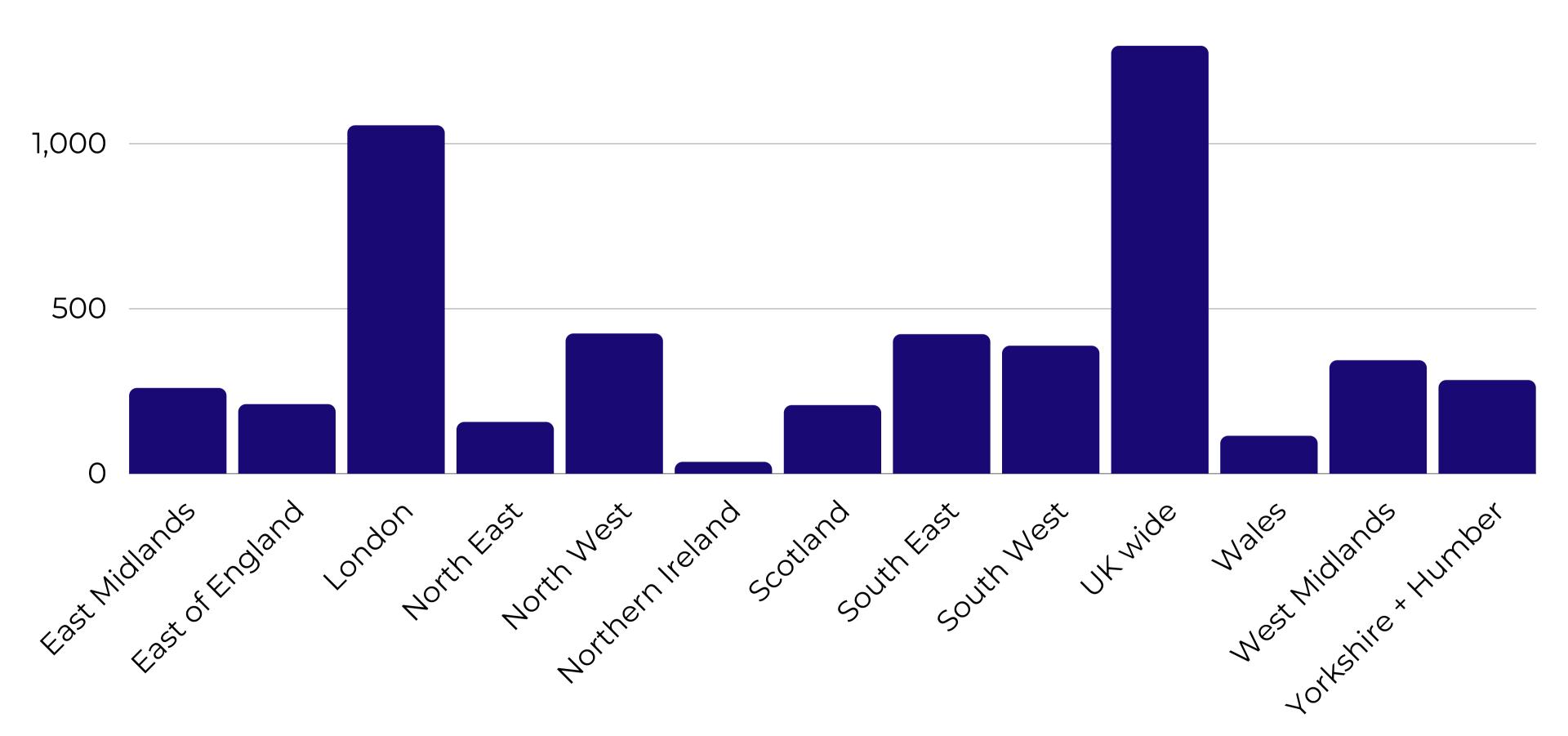


Location	#
East Midlands	259
East of England	210
London	1055
North East	156
North West	424
Northern Ireland	35
Scotland	207
South East	422
South West	387
UK-wide	1296
Wales	114
West Midlands	343
Yorkshire and the Hunmber	283

What geographic location does your organisation geographic organisation operate in?







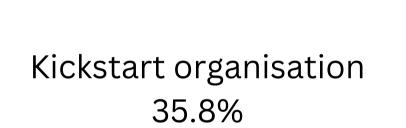
What would you like to use social investment for?



Reason fo in To b To fina To grov To kicksta To mai

or exploring social vestment?	#
buy an asset	602
ance a contract	103
w and innovate	1800
rt my organisation	1554
intain cashflow	279

Maintain cashflow 6.4%





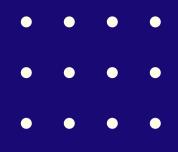
Buy an asset 13.9%

Finance a contract 2.4%

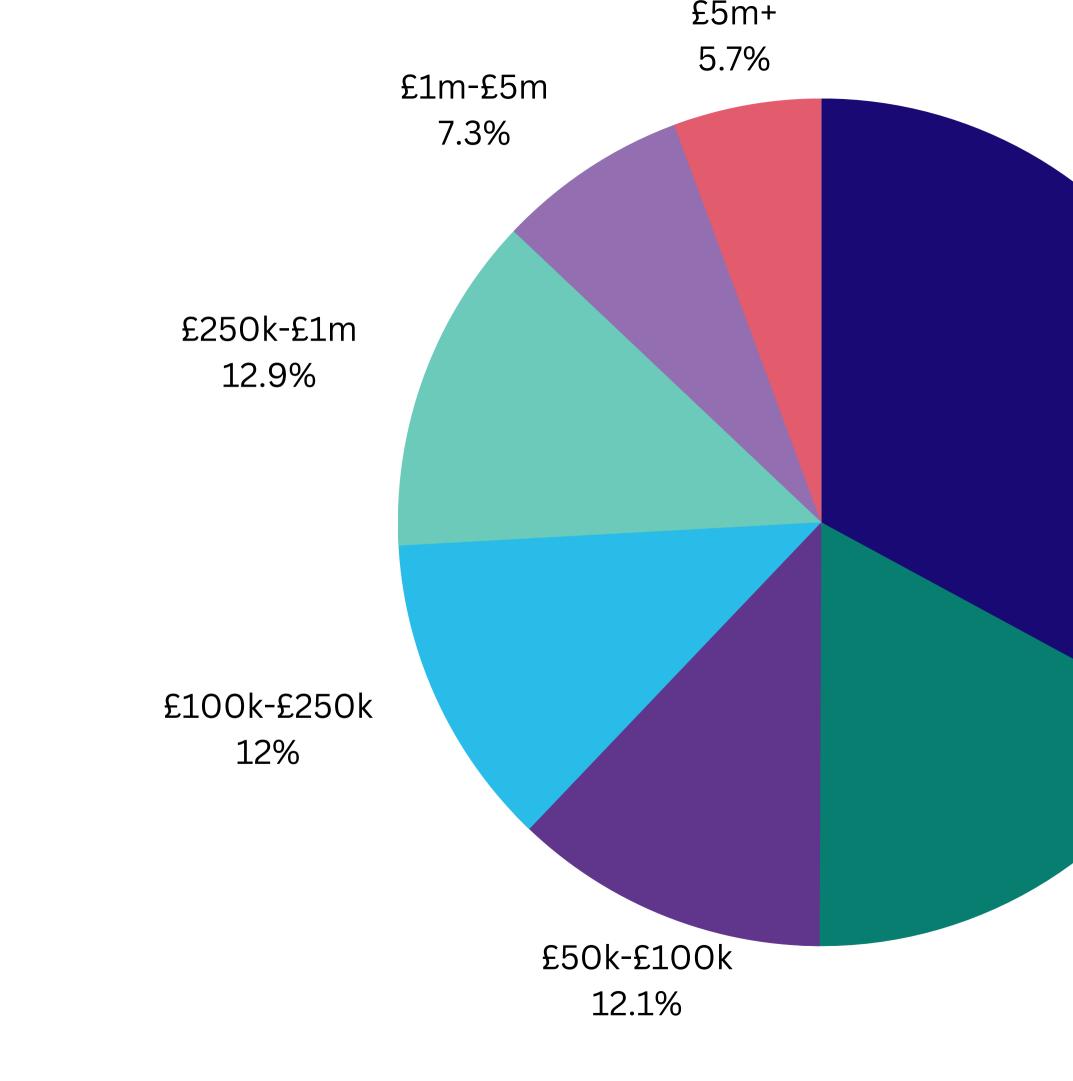
Grow and Innovate 41.5%

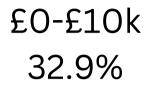
Turnover	#
£0-£10k	1537
£10k-£50k	802
£50k-£100k	563
£100k-£250k	561
£250k-£1m	604
£lm-£5m	341
£5m+	264

What is the annual turnover for your organisation?









£10k-£50k 17.2%

How long has your organisation been in operation for?

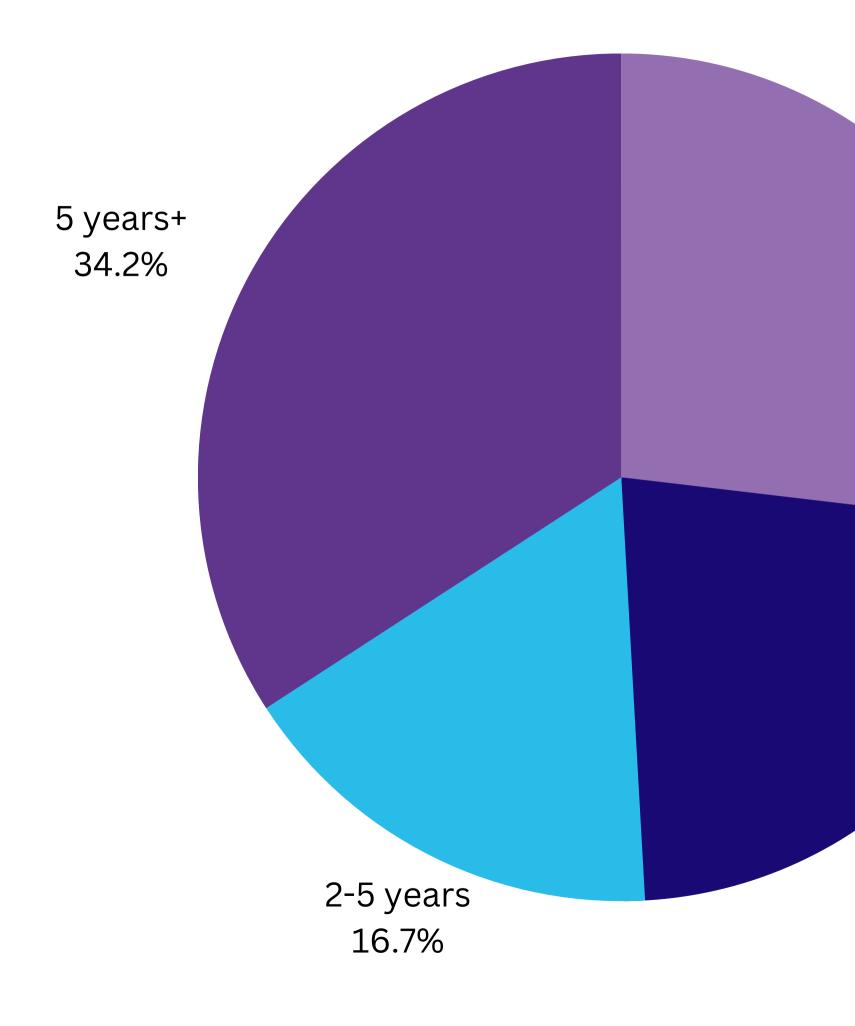
Length of

0-

5-2



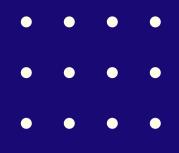
f time in operation	#
-4 months	1367
24 months	1131
2-5 years	851
5 years+	1738



0-4 months 26.9%

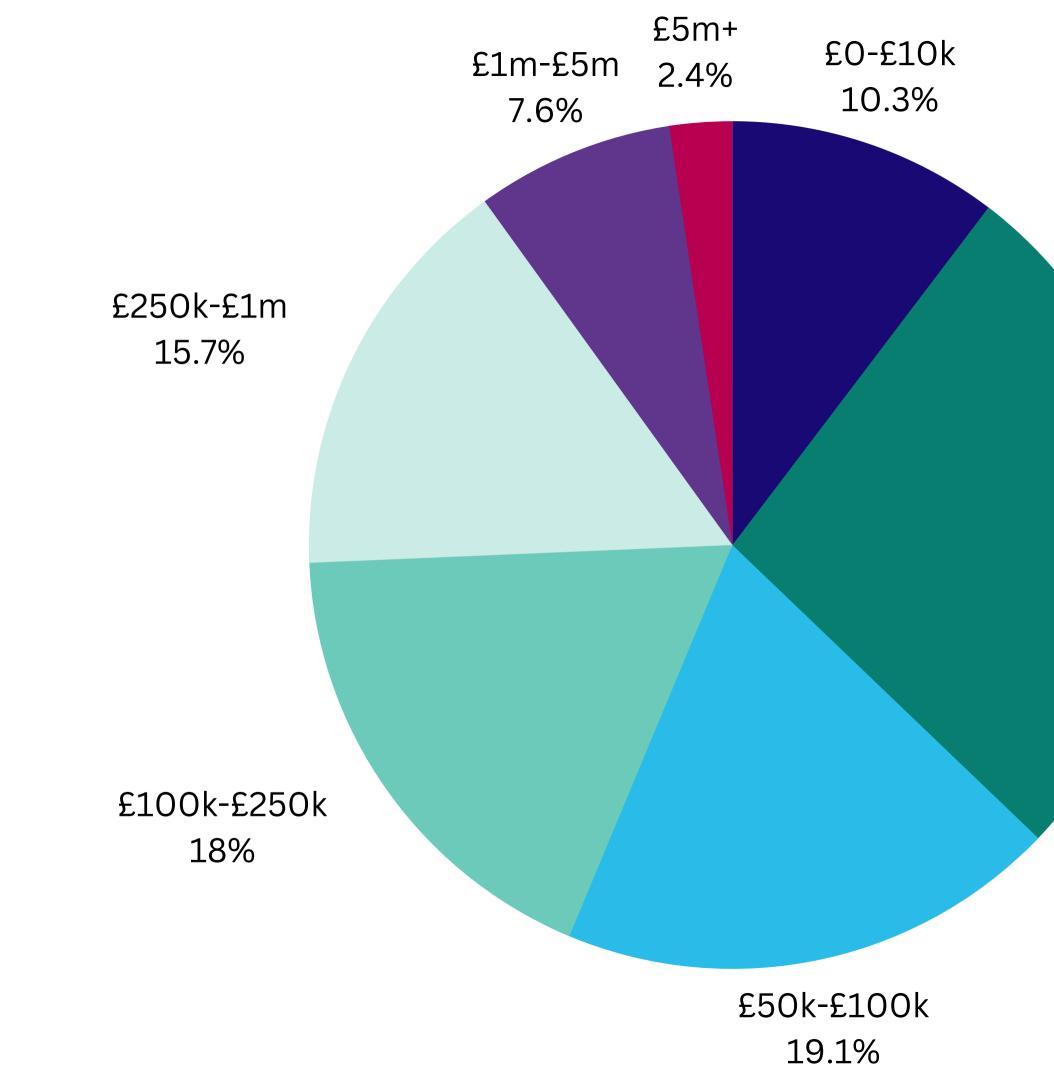
5-24 months 22.2%

Turnover	#
£0-£10k	424
£10k-£50k	1100
£50k-£100k	785
£100k-£250k	740
£250k-£1m	645
£lm-£5m	310
£5m+	98



How much social investment would you like to access?





£10k-£50k 26.8%

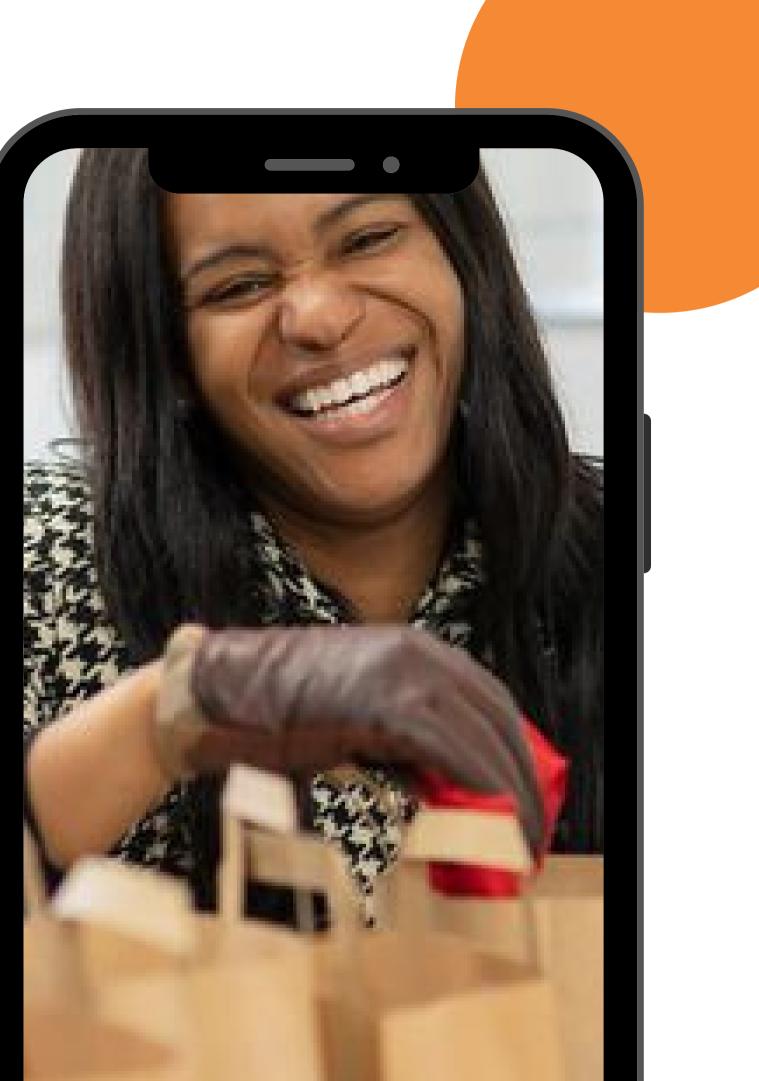
Good Finance

We are an autonomous and independent platform that supports charities and social enterprises to navigate social investment.

Find out what we offer and how to work with us.



<u>TAKE ME TO</u> GOODFINANCE.ORG.UK





@goodfinanceuk



SIGN UP

Stay posted via our newsletter and socials, and please get in touch with aconstable@goodfinance.org.uk if you would like to discuss this data in more detail.



Thank You

