

Let's Talk Good Finance
7 June 2023
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Our foundation

Five years ad hoc grant funding

- local energy schemes
- education, building trust, installing insulation

Neighbourhood plan approved

supporting community energy

Wolverton Community Energy founded April 2015

- 3 of 4 Directors live locally
- breadth of experience including community programme creation and delivery; start-up and tech experience, strategy and business development, research and analysis of renewable energy effectiveness
- community benefit society
- objects cover Milton Keynes and environs

How we began – the numbers (2016)

Trading B2B: from Jan 2016

330kWp solar PV
15 arrays
25-year leases
85%+ social enterprises

Cheaper greener energy Capped price increases



£257,000 loan 14-year (7 + 7 years) 5-6% interest rates Community Share Offer

£184,000 Through Ethex

Later Years: Support from
Leapfrog, Reach, The Steel
Fund, Bounce Back Loan, MK
Council. Through Big Issue
Invest – Growth Fund and Social
Enterprise Fund



What we do

Solar PV
Energy Efficiency
Home Retrofit







Final Thoughts

Financial support is also emotional support

- much of what we do requires persistence and resilience
- financial support is endorsement and credibility
- particularly important when starting out, and risks are highest
- but also, when trying to grow. Easy to refinance existing assets, making scale step change v. tough to get new funding

Cash flow and cash flow forecasts critical to control finances

no matter how many assets you have! Ours fluctuate seasonally

Long term stability comes from long term loans....

- and long-term assets
- fundamental to get away from chasing 'funding bus'
- allowed us to think strategically, experiment and deal with short term challenges patiently
- huge benefit of long-term relationship with Big Issue Invest proactive support

