

# Good Finance

What we do, why we do it and what you should know.





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What we do, why we do it and what you should know.

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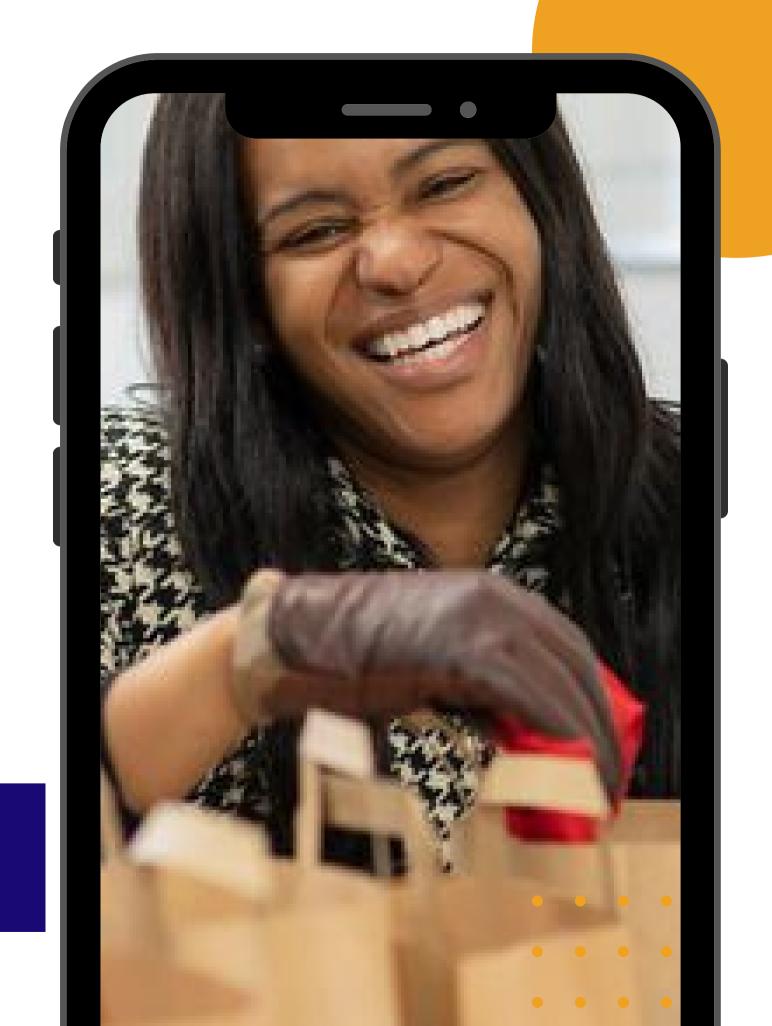
## Good Finance

We are an autonomous and independent platform that supports charities and social enterprises to navigate social investment.

Find out what we offer and how to work with us.



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## **Good Finance**

Good Finance is supported and funded by Big Society Capital and Access.

Our mission is to be the trusted, go to place for charities and social enterprises on social investment. We are user led in our work.







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# Good Finance Users

Our users are charities and social enterprises on the journey of navigating social investment.

Some may be early on in this journey, others may be further along.



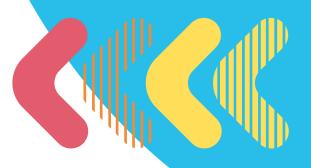
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# 500k UNIQUE WEBSITE USERS 167k **INVESTOR AND FUND DIRECTORY VIEWS** 33.4k **CLICK THROUGH TO INVESTOR WEBSITE**

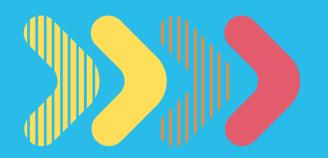
## Good Finance in numbers

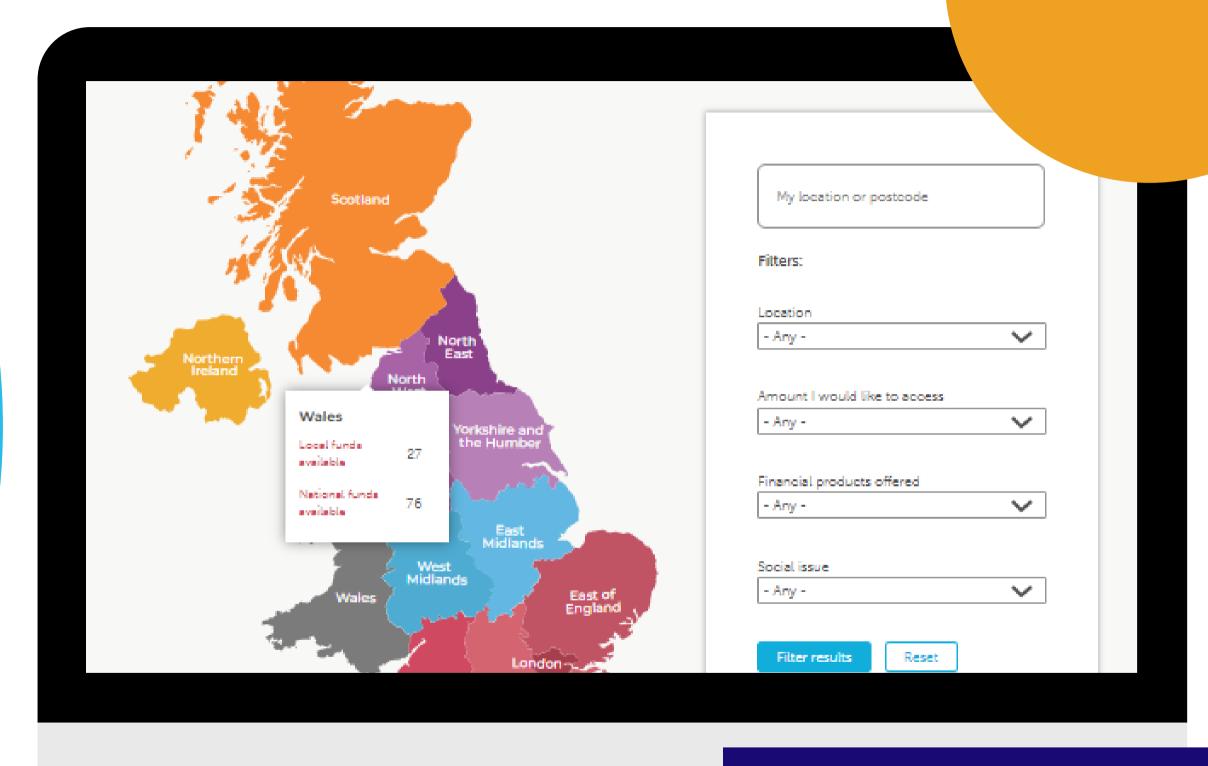
Journey from interest, to appetite, to intent.



# Investors and Funds

The Good Finance investor directory had had over 167K+ unique visitors.

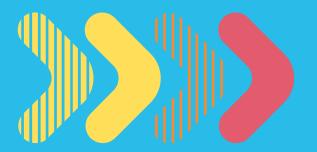




**GOODFINANCE.ORG.UK** 

# Investors and Funds

The Good Finance investor directory had had over 160,000 unique visitors.





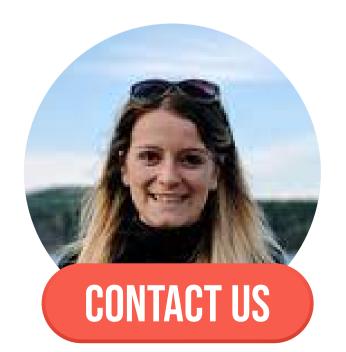
### **INVESTOR DIRECTORY PROFILES**



- Is your organisation's profile listed on Good Finance?
- If you have a track record in social investment, we'd love to see your organisation listed in the Investor Directory.



• Is your organisation's profile accurate and up to date?



#### **ANNIE CONSTABLE**

Digital Content Manager aconstable@goodfinance.org.uk

# Tools for Social Investors and partners



### **INVESTOR DATA DASHBOARDS**

 Data dashboards showing investors listed on Good Finance traffic to and engagement with their profiles listing.



### **GOOD FINANCE INVESTOR NEWSLETTER**

• Quarterly Good Finance newsletter for social investors with updates on content, events and programmes as well as stories from charities and social enterprises.



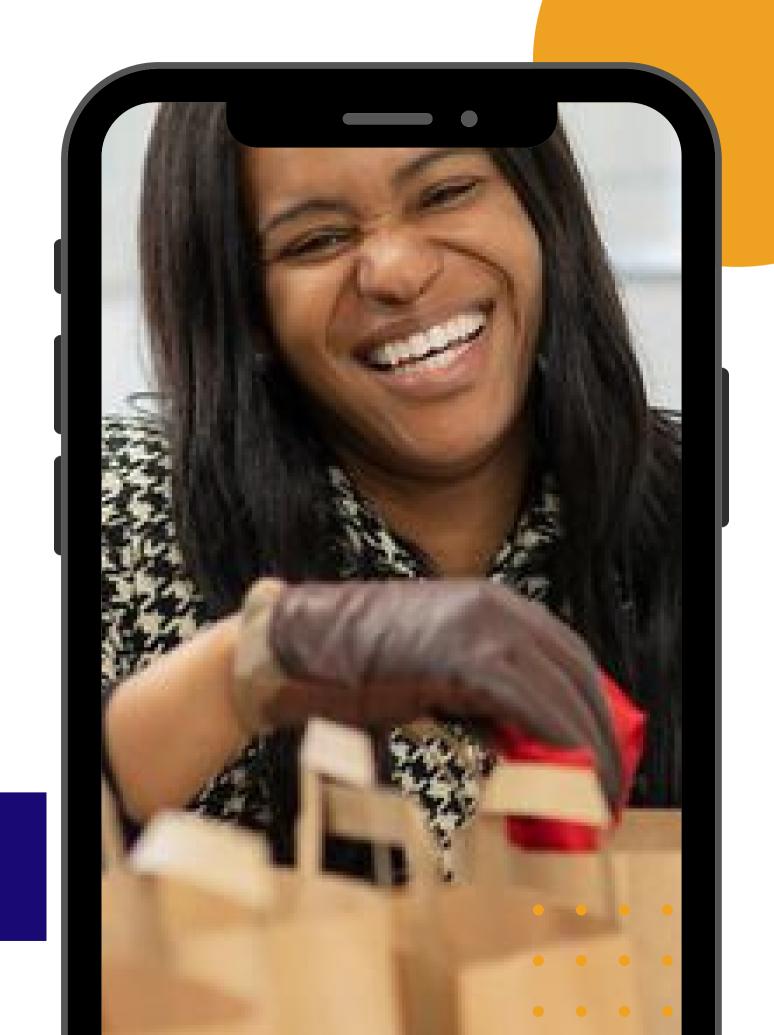
### **SCOPING SOCIAL INVESTMENT**

- Designed to help infrastructure organisations benchmark their understanding, and that of their members, of social investment.
- Developed and user tested in parternship with NAVCA

Good Finance tools and programmes for charities and social enterprises



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# Website tools



• "Is it right for us" diagnostic tool: enabling organisations to determine if social investment is an option



• <u>Investor, funds and advisers directory</u>: signposting organisations to investors



• <u>Jargon Buster:</u> breaking down commonly used jargon and investment terms



 Outcomes matrix: supporting organisations to plan, measure and manage outcomes



 Cost of capital calculator: enabling organisations to estimate repayments.



# Good Finance programmes



• ICs of the Future is an e-learning course upskilling those who wish to join ICs.

### **ADDRESSING IMBALANCE**

 Our engagement programme that connects with Black and ethnic minority led organisations. We work alongside charities, social enterprises and networks to improve access to information, knowledge and resources on social investment.

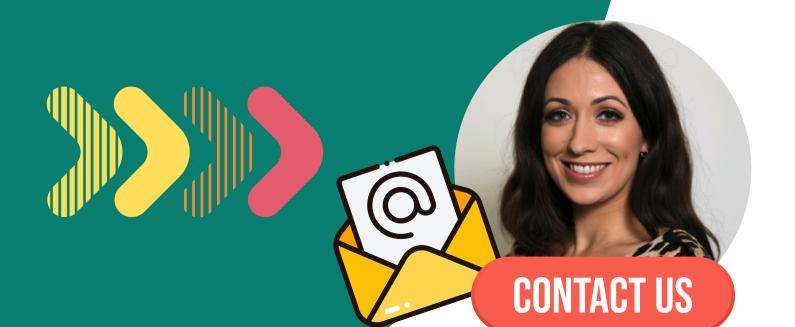
### **SOCIAL INVESTMENT UNPICKED**

- Social Investment Unpicked is a free online interactive course for anyone who wants to deepen their understanding of social investment.
- It's 6 weeks of supported online learning with a cohort.

### OLIVIA MCLOUGHLIN

Programmes Manager omcloughin@goodfinance.org.uk





## E-LEARNING PROGRAMMES IN DEVELOPMENT

Due to be launched in Summer - Autumn 2023:

- User Voice: supporting social investors to explore and develop best practice in user voice practices
- Due diligence: supporting charities and social enterprises to understand due diligence and gain an insight into the processes
- Legal structures: enabling charities and social enterprises to understand how different legal stuctures impact social investment.

### **OLIVIA MCLOUGHLIN**

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Good Finance also develops educational content to shared peer stories and insights on navigating social investment in the form of case studies, podcasts, blogs.

Submit a case study, or get in touch for any other enquiries.

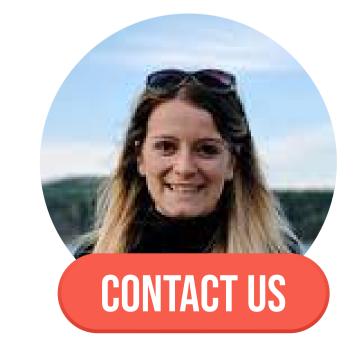
SUBMIT



Finance

Content





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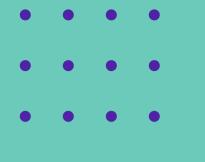
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Digital Marketing Apprentice





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We also benefit from the support of our colleagues from Big Society Capital and programmes such as On Purpose, 2027 and Multiverse.



**MELANIE MILLS** 

Head of Social Sector Engagement





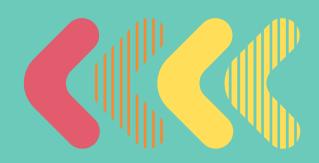




FAYYADH SHAMSUDDIN

Engagement Officer

2027



## The power of partnerships

Marketing, operations and steering group partners



























### **Addressing Imbalance partners**























### **Event and Infrastructure partners**























## @goodfinanceuk





# Thank You

Stay posted via our newsletter and socials, and don't hesitate to get in touch.

